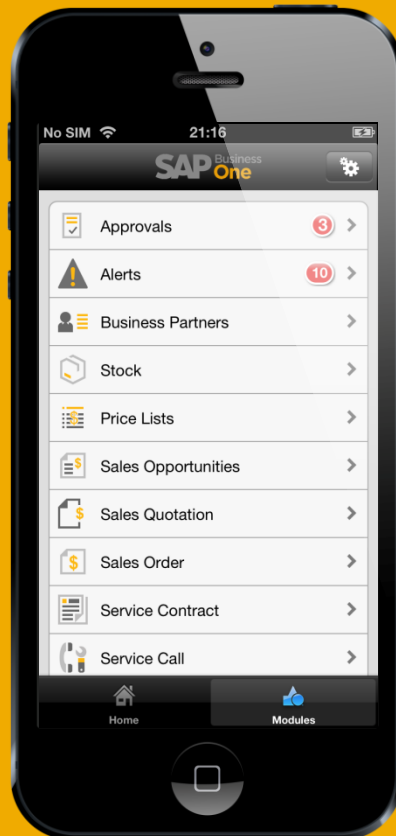


SAP Business One for iPhone and iPad

Version 1.9.x

April 2013



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SAP Business One for iPhone and iPad - Introduction

This app allows you to access SAP Business One, SAP's enterprise resource planning application for small businesses, anywhere, anytime.

Managers, executives, sales reps, and service techs can stay informed about their business, view reports, manage contacts, and handle sales and service activities.

Complete:

- Access, create and change all relevant information you need to do your job
- Ensure critical information is always at the fingertips of those who need it most

Intuitive:

- Navigate with ease, see data graphically represented

Interactive:

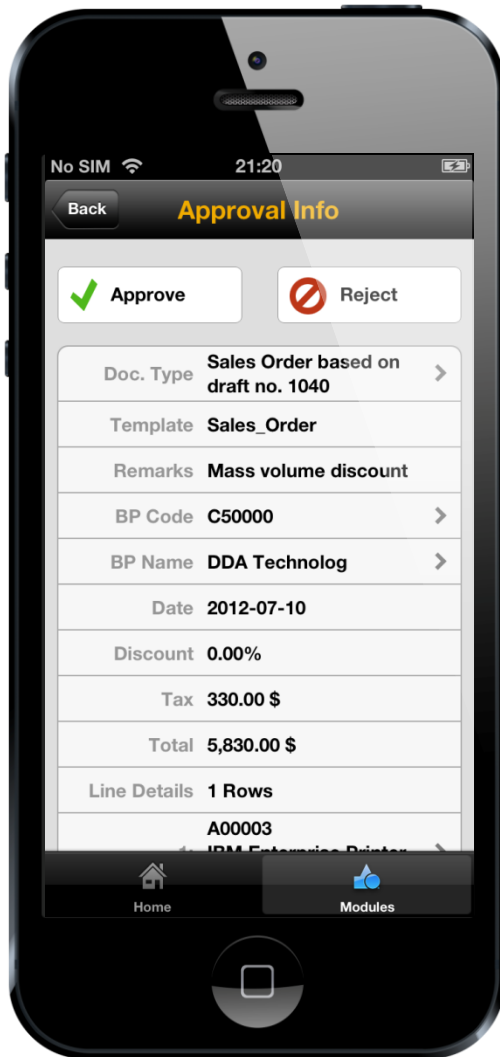
- Access data real-time
- Respond directly and trigger processes
- All changes automatically update your SAP Business One backend



Home / KPI Screen (iPad)

SAP Business One for iPhone and iPad

Key features - Alerts and approvals



Alerts and Approvals

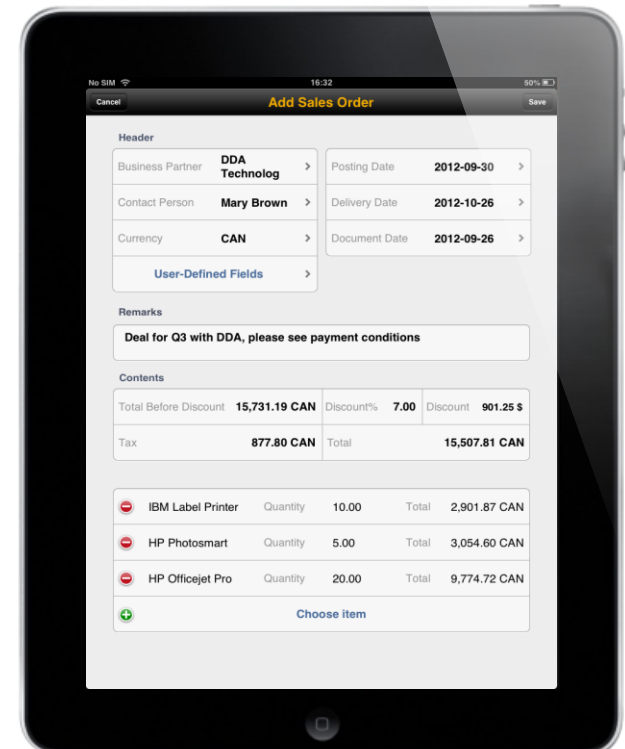
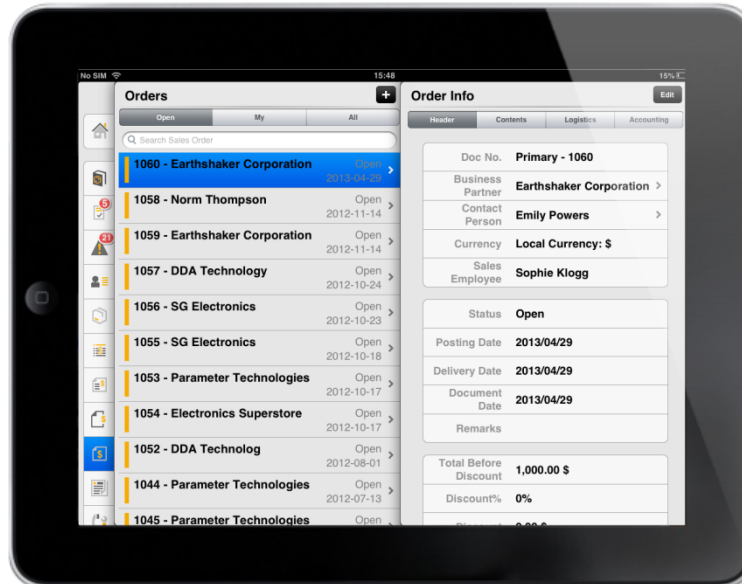
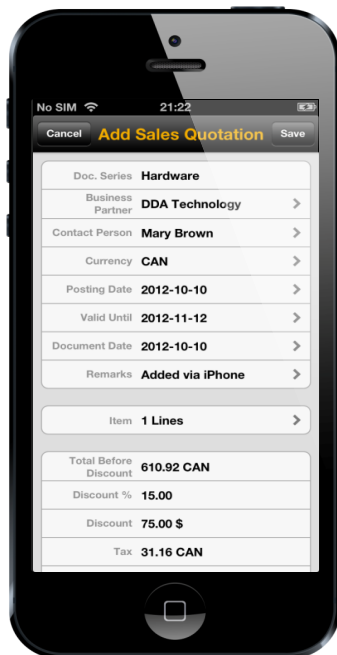
- Get alerts on specific events, such as deviations from approved discounts, prices, or credit limits
- Use intuitive interface to sort alerts by date, type or priority
- View and complete approval requests with minimal clicks
 - Drill into relevant data before making your decision
 - Ask for additional information or provide comments in the approval process

SAP Business One for iPhone and iPad

Key features – Sales documents

Simplify Your Sales Activities

- Create, edit or view Sales Opportunities, Sales Quotations, and Sales Orders
- Search, filter, and manage activities for Sales Documents
- Submit Sales Quotations or Sales Orders for approval

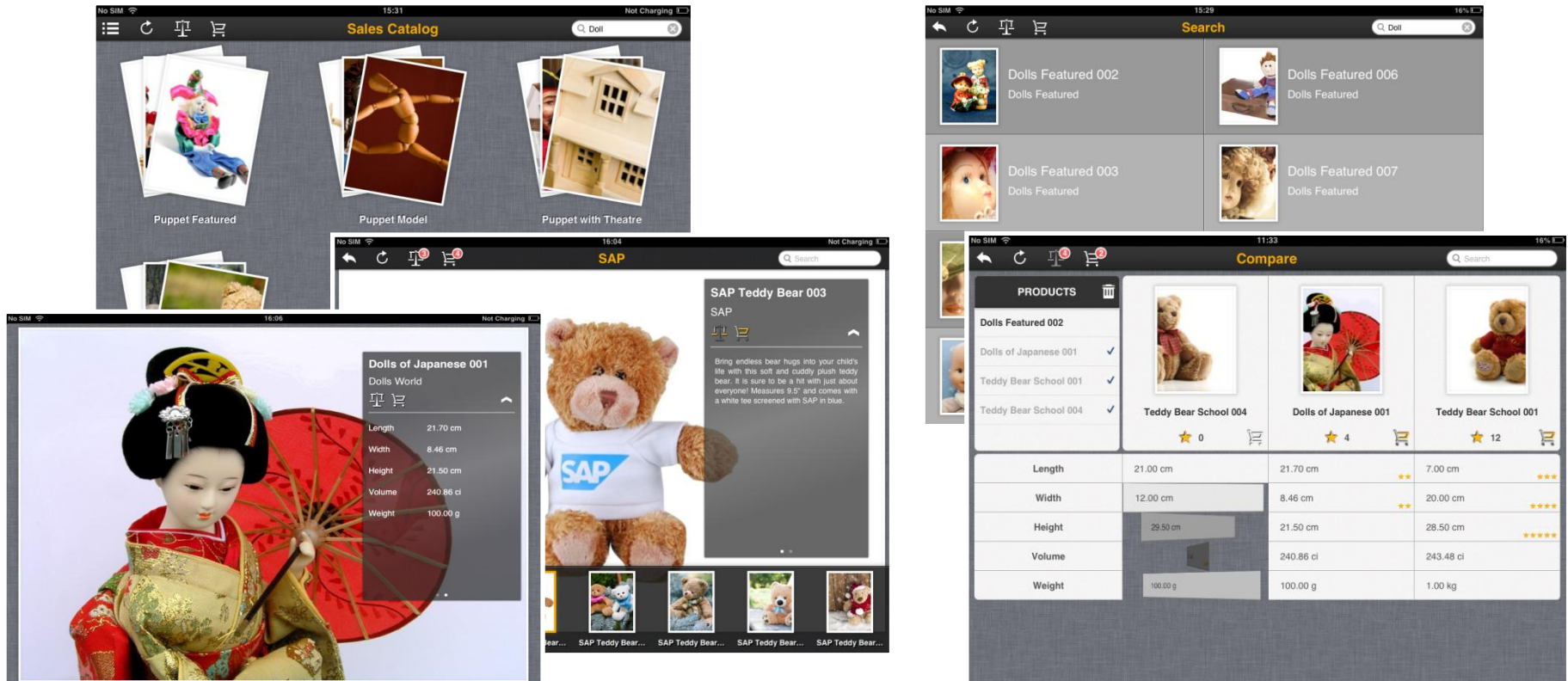


SAP Business One for iPhone and iPad

Key features – Sales Catalog (available on iPad only)

Boost Your Sales Activities with the Sales Catalog

- Showcase products with illustrations and detailed descriptions, search or compare catalog items, and directly create Sales Quotations or Sales Orders via the integrated shopping cart

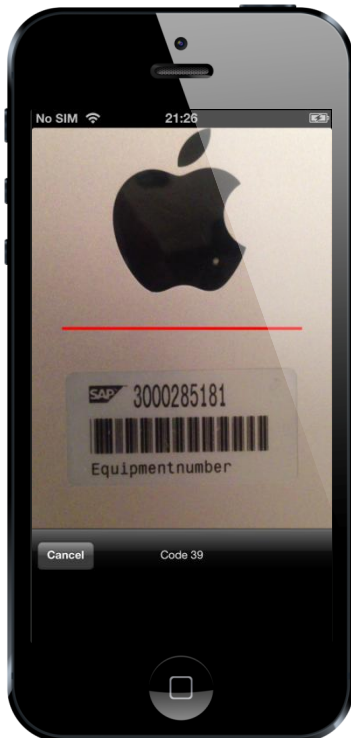


SAP Business One for iPhone and iPad

Key features – Service contracts and service calls

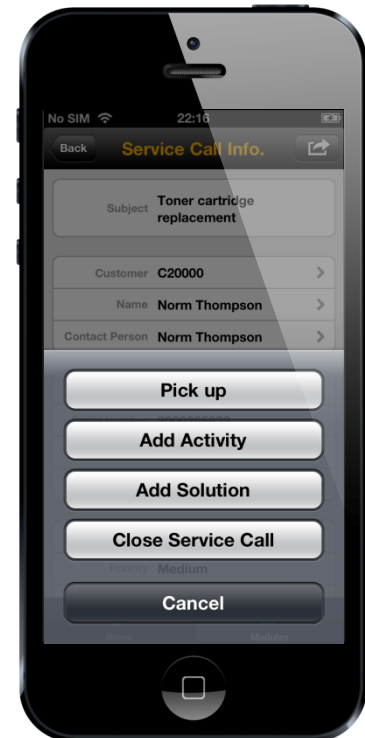
Service Contracts

- View details of service contracts and search for service contracts
- Search for and view customer equipment cards by entering an item's serial number for a keyword search or by using an item's barcode to scan a serial number



Process Service Calls

- Handle service activities, from picking up to closing a service call, and track solution details
- Look up related service calls from service contracts or customer equipment cards



SAP Business One for iPhone and iPad

Key features – Reports and dashboards

Visualize key information about your business in real-time by customized or predefined reports and dashboards – And share both by e-mail

Reports

- Use built-in, parameterized SAP Crystal reports to present key business information
- Add customized reports

Interactive Dashboards

- See all your key business data
- Maximize each single chart
- Use pre-defined dashboards for Sales Analysis, Purchase Quotations, and Cash Flow

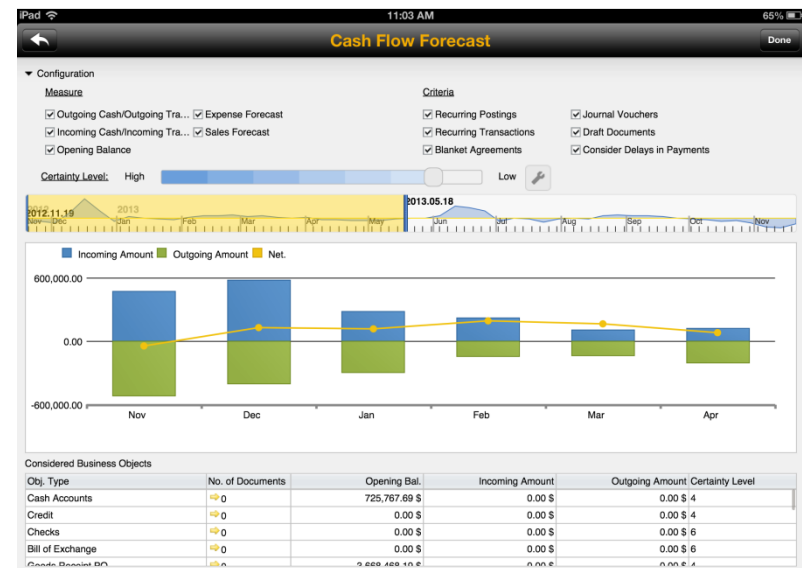
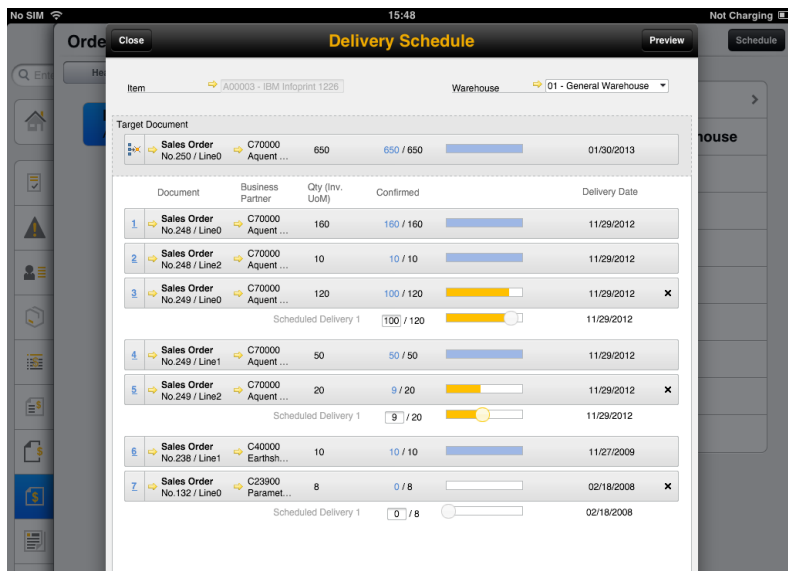
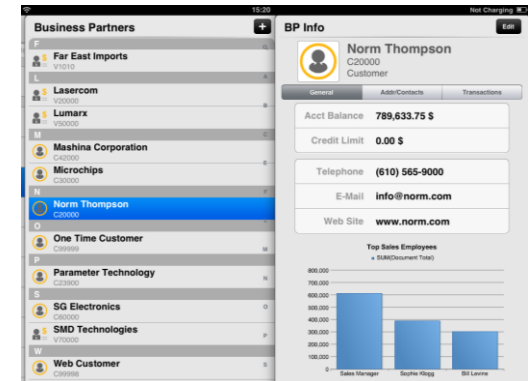


SAP Business One for iPhone and iPad

Key features – Using SAP's in-memory technology

Extremely powerful iPad scenarios with SAP Business One, version for SAP HANA

- Enterprise Search integration
- Pervasive analytics for BPs and inventory
- Cash flow forecast dashboard
- Available-to-Promise (ATP) check when creating sales orders
- Delivery rescheduling for existing sales order items



SAP Business One for iPhone and iPad

Key features – Access business partners

Manage Business Partner Information

- Create new customers, vendors, or leads
- View Business Partner details, including account information
- Access related sales documents (sales quotation / sales order / sales opportunity)
- Check or modify addresses, email-addresses, phone numbers, contact details
- Initiate a phone call, email, or text message
- Locate your contact on a map and plan a route
- Log new activities, optionally synch activities into the calendar of the device
- View historical activities, and special prices



SAP Business One for iPhone and iPad

Key features – Monitor inventory and drive sales



Monitor Inventory and Product Data

- Monitor stock/inventory levels
- Get detailed product information for all items in stock
- Preview item pictures and check pricing information such as purchase and sales price
- Find detailed inventory information by warehouse

SAP Business One for iPhone and iPad Installation and free trial for everyone

Simply test-drive the app immediately

Even if you're not a SAP Business One customer today, try the app and see how it will change how you do business.

SAP provides a hosted Business One environment that you can connect to instantly.

Begin your demo or trial in two easy steps:

- Install the free app on your device via Apple App Store or [iTunes](#)
- Start the app and use the demo option for logon*



SAP Business One for iPhone and iPad

Get connected to your business information

Requirements

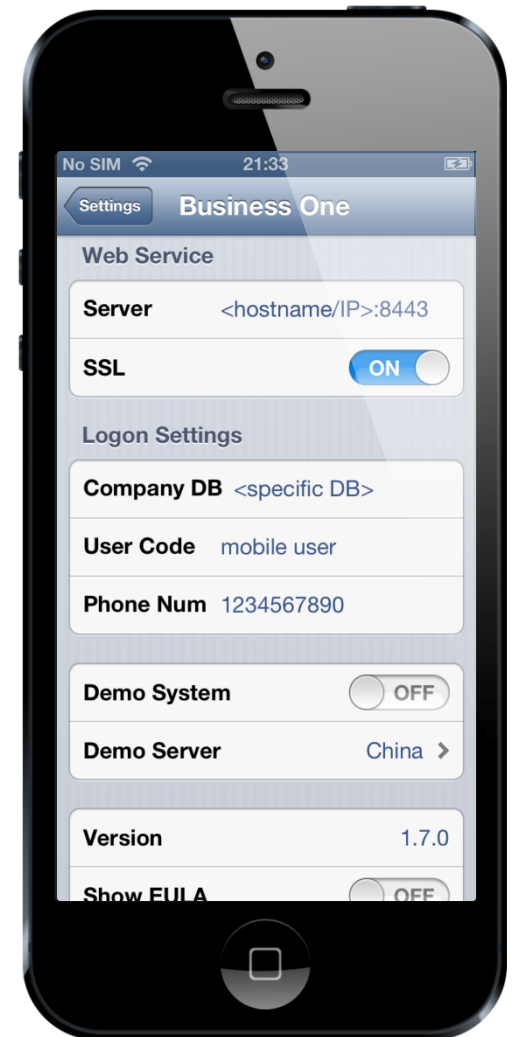
- To use this app with your own business data, you must run SAP Business One release 8.8 PL12, 8.81, 8.82, or 9.0 with the integration framework of SAP Business One as backend
- Each mobile user needs a professional, limited (limited Financial / Logistics / CRM) or starter package user license of SAP Business One
- Our universal app is optimized for iPhone, iPod touch, and iPad. Its single binary adapts to the current device and offers the best user experience

Languages

Supports all SAP Business One / iOS languages

Security

- SSL / VPN secured online server access, no offline usage
- No data storage or caching of business data on device
- Device MAC address authorization per user, each user can register up to two mobile devices for non-concurrent access
- Basic authentication, permission control concept within the app, and module permission / data ownership concept



SAP Business One for iPhone and iPad – Release details

Note: New app versions are backward compatible, see compatibility concept in [SAP Note 1602674](#)

Version 1.9 – Planned new functions (some only supported in conjunction with SAP Business One 8.82 PL12; SAP Business One 9.0 PL04; SAP Business One 8.82, version for SAP HANA PL03; SAP Business One analytics 1.1 powered by SAP HANA PL01)

- Sales catalog showcasing products with descriptions and illustrations, featured by interactive comparison and order/quotation integration (iPad only)
- Assignment of sales employees when editing sales orders or sales quotations
- Option of adding activities to sales opportunities
- Filters for lists of business partners, opportunities, and service calls
- Payment terms and default pricelist for business partners
- Support for SAP Business One 9.0 (see SAP Note 1832994)
- Features for pervasive analytics on SAP Business One 9.0, version for SAP HANA, such as cube data source, predictive ability, and a customized dashboard

**Planned availability app 1.9:
May 6th -10th 2013**

Version 1.8.4 - This patch fixes the following issues:

- Dashboards aren't refreshing on iOS 6.0 or higher (SAP note 1812643)
- "Error - Cannot get document details" on opening Sales Quotations (SAP note 1812716)
- Pervasive analytics is not available for SAP Business One 8.82, version for SAP HANA (SAP note 1823852)
- The report module is missing when connected to SAP Business One OnDemand 1.0 (SAP note 1800897)

Version 1.8.1 – New key functions (only supported in conjunction with SAP Business One 8.82, version for SAP HANA PL01 / SAP Business One 8.82 PL10)

- Several new scenarios in conjunction with SAP Business One, version for SAP HANA, which uses SAP's in-memory technology: Enterprise Search integration; Pervasive analytics for BPs and inventory; Cash flow forecast dashboard; Available-to-Promise (ATP) check when creating sales orders; Delivery rescheduling for existing sales order items
- Additional enhancements include: "Warehouse" and "Delivery Date" can be changed for existing document items; Inventory can be displayed by warehouse when creating sales documents; User-defined fields are supported at document row level; Validation check is performed for mandatory user-defined fields; Date picker supports time selection for task-type activities; SAP Business One OnDemand hosting solution is supported with a domain user logon and an automatic configuration using the link from an e-mail

SAP Business One for iPhone and iPad – Release details

Note: New app versions are backward compatible, see compatibility concept in [SAP Note 1602674](#)

Version 1.7.0 – New key functions (some only supported in conjunction with SAP Business One 8.82 PL09)

- Non-concurrent access with up to two mobile devices per user allowed
- Support of selection criteria for the SAP Crystal Reports software
- Selection of a company database from a list at logon
- Enhanced sales documents with additional options for handling, viewing, and editing
- Use of SAP's in-memory technology with generic support of SAP Business One, version for SAP HANA
- Optimized for iOS 6 and iPhone 5

Version 1.6.0 - New key functions (some only supported in conjunction with SAP Business One 8.82 PL06)

- Sales Order enhancements, such as approval, additional fields, filter options, and default BP currency
- Improved user interface for iPad
- Support of multiple branches (Brazilian localization; see SAP Notes 1690528 and 1648713)
- Media Access Control (MAC) address of device used for authorization instead of UDID

Note: Version 1.6.0 requires \geq iOS 5.0

Version 1.5.0 - New key functions (only supported in conjunction with SAP Business One 8.82 PL03)

- Creation of Sales Order / Sales Quotation
- Handling of Service calls

Note: 1.5.0 last version for iOS $<$ 5.0

SAP Business One for iPhone and iPad

Positioning and planned functions

SAP Business One for iPhone and iPad should cover all basic customer needs, including business processes, reporting and generic extensibility.

Any additional, specific requirements should be covered by Software Solution Partners.

Selected functions planned for upcoming releases:

- Additional fields customization
- Document default SAP Crystal Reports layout printing
- Improved activity management
- Enhanced functions for small enterprise executives
- Copying sales quotation to sales order

SAP Business One for iPhone and iPad Extensibility



Design the web page based on a template

Implement web service call on the integration framework of SAP Business One

Call script API to link with system module (such as Business Partner)

Register new web component in SAP Business One system

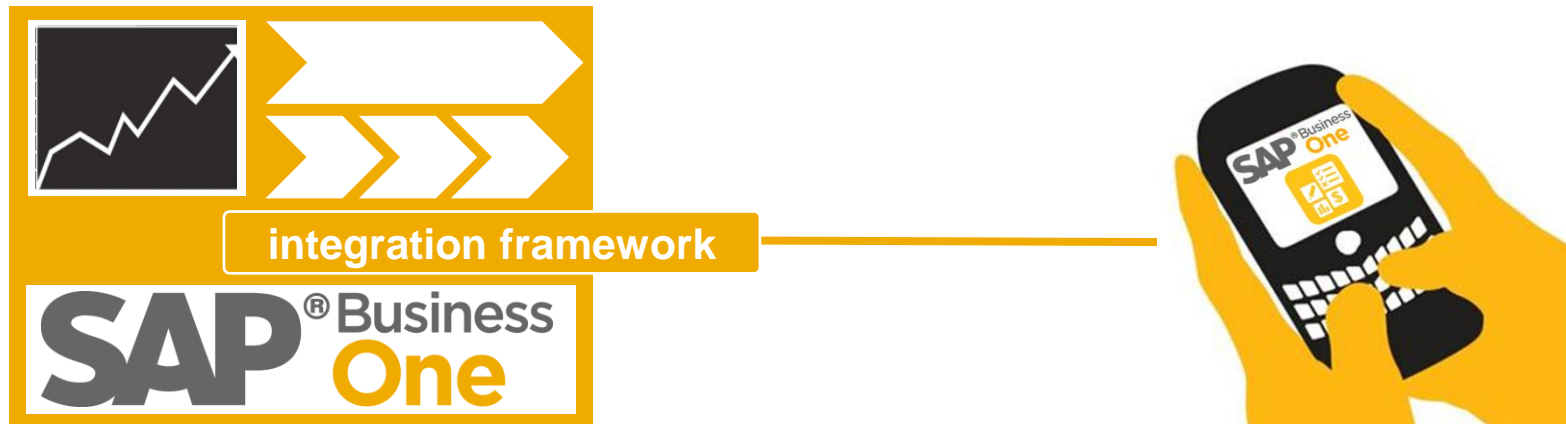
See your own business scenarios inside the app

SAP Business One Mobility

Technology background

Mobile capabilities* based on the integration framework of SAP Business One

- Technology to build mobile applications to give customers constant read- and write-access to their most important data in SAP Business One
- Anytime and anywhere interaction makes our customers more productive
- Support for transactional processes and analytics with real-time access to information and transactions
- Basis for Software Solution Partners to co-innovate and distribute applications specific to additional platforms, industries, business processes or specific technical approaches



Success stories about SAP Business One mobility – Result of the collaboration between SAP and our partners

Martin & Pleasance
Australia - Healthcare

SAP Business One mobile application

Sigma home products
China – Household products

SAP Business One mobile application

DREXX s.r.o.
Czech Republic – Holding company

SAP Business One mobile application

POS Media Europe
Czech Republic - Point of Sale media products

SAP Business One mobile application

Planning and Trading Kft.
Hungary – Wholesale air conditioning

SAP Business One mobile application

X-Multimediaishop Kft.
Hungary – Electronic Retail Store

SAP Business One mobile application

Industry	Computer & Electronic Retail Store
Employees	6 Employees, 2 Users
Reasons for choosing SAP	SAP Business One is a reliable best of breed ERP system for small enterprises.
Key benefits	<ul style="list-style-type: none"> Integrated system Tailored business reports Real-time reporting environment The mobile technology opens new business perspectives for us
Customer quotes	<ul style="list-style-type: none"> "The SAP Business One and the Apple Mobiles provide a lot of benefits which help to focus to business in and out of office as well." "Because of the flexibility of the SAP Business One and the experiences of implementation partner the implementation phase was extremely short not more than two weeks."
Implementation partner	Contact Plus Consulting
<p>XMS <small>Application Developer</small> Website - http://www.xms.hu/ SAP Business One</p>	

"SAP Business One and the Apple Mobiles provide a lot of benefits which help to focus to business in and out of office as well!"
András Horváth, General manager

SAP Business One SAP Customer Success Story Consumer Products

ENTERTAINMENT TRADING
CONSUMER ELECTRONICS PLAYER
ACHIEVES RAPID GROWTH AND GAINS
REMOTE ACCESS TO BUSINESS DATA

"Since the solution went live, we've experienced annual growth of around 30%. And a large proportion of this can be attributed to SAP Business One."

QUICK FACTS
Company

- Name: Entertainment Trading
- Location: Nærbø, Denmark
- Industry: Consumer products
- Products and services: Distribution, sales, and marketing of a wide range of computer and console games
- Revenue: €20.8 million
- Employees: 26
- Web site: www.entertainmenttrading.com
- Implementation partner: Baycom IT

Challenges and Opportunities

- Ensure smooth, reliable processes across the entire business
- Increase transparency into key business data
- Support full integration of online shop with back office
- Enable better monitoring and more straightforward reporting
- Prepare the way for future enhancements and further business growth

Implementation Highlights

- Outstanding teamwork between Entertainment Trading and Baycom IT
- Project completion in just 5 months
- Smooth cut-over to the new solution

Why SAP

- Comprehensive support for all aspects of enterprise resource planning
- Regular delivery of enhancements and upgrades
- Standardized, fully integrated solutions

Benefits

- Greater visibility across the organization
- Smother business processes
- Sustained business growth
- Improved flexibility of IT infrastructure
- Anyone, anywhere access to business data

Existing Environment

- SAP Business One

Panificadora Hawit - (Honduras)
Bakery

"I can definitely conclude that the mobile functionality makes me feel more at ease and safer with regards to control, processes and decision-making."

QUICK FACTS
Company

- Name: Htp GmbH
- Location: Kertész, Hungary
- Industry: Retail
- Products and services: Bakery products and confectionery systems
- Employees: 310
- Web site: www.htp.hu
- Implementation partner: Baycom IT

Challenges and Opportunities

- Ensure smooth, reliable processes across the entire business
- Increase transparency into key business data
- Support full integration of online shop with back office
- Enable better monitoring and more straightforward reporting
- Prepare the way for future enhancements and further business growth

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- Improved flexibility of IT infrastructure
- Anyone, anywhere access to business data

Existing Environment

- SAP Business One

Industry	Consumer goods
Employees	150 employees
Reasons for choosing SAP	We evaluate other solutions but SAP allowed us to have control in administration and production processes, providing full integration from the production order to the invoice
Key benefits	<p>SAP Business one integrated to Apple iPhone:</p> <ul style="list-style-type: none"> Mobility to the CEO Control and monitor processes Availability of the information because the company works 24 hours a day.
Customer quotes	<p>"I can definitely conclude that the mobile functionality makes me feel more at ease and safer with regards to control, processes and decision-making." Jason Hawit-CEO</p> <p>"The mobile solution for SAP Business One allows to make decisions from anywhere in real time regardless of the amount of information to be analyzed" Darwin Diaz - IT</p>
Implementation partner	Inforum
<p>inforum <small>información en acción</small> SAP</p>	



Further Information

FOR CUSTOMERS

[SAP Business One on our public web site](#)

[SAP Store for Mobile Apps - Business mobile apps from SAP and partners](#)

[SAP Business One for iPhone and iPad User Guide](#)

FOR PARTNERS

[Mobility with SAP Business One page on SAP PartnerEdge](#)

[SAP Note 1602674 - Business One for iPhone and iPad - Troubleshooting and compatibility information](#)

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